



Thank you for renting your band or orchestral instrument with Music Showcase. The end of the school year is fast approaching and there are four options for you to consider regarding your rental instrument.

1. Return Your Instrument
2. Buy Your Instrument
3. Exchange Your Instrument
4. Continue Renting Your Instrument

\*\*\*Please see below for details to the above options:

(1) You are participating in a rent-to-own program; however, there is no obligation to buy the instrument. You can return it before your month's due date without any penalties. **Please observe your due date because if you return your instrument after your due date, your rental fees will NOT be refunded. You must return your rental instrument to the Brandon store at 402 Oakfield Drive and close out your account. We do NOT pick-up rental instruments at your child's school, unless you verbally make a specific arrangement with a Music Showcase representative and typically only due to special circumstances.** Please call or email Debbie at the store at 813-685-5998 or [debbie@musicshowcaseonline.com](mailto:debbie@musicshowcaseonline.com) to schedule a pick-up.

(2) You can save money by purchasing your rental instrument. Just call a sales associate and inquire what the balance is on your rental account. Then, we'll take **30% off** of the unpaid balance. Our summer special this year is 40% off of the unpaid balance through June 10, 2017.

(3) You can exchange your student rental instrument for an intermediate or professional model. Music Showcase will apply half the amount of money you've invested in your student rental instrument towards the list price of the upgraded instrument. You can also receive a 30% discount on that remaining balance. Please discuss this option in detail with Debbie because this option can get confusing.

(4) Perhaps you are not prepared to purchase; and in that case, you may continue renting through the summer and into the next school year. This will allow you to keep all the rental fees you've paid and not lose them. Simply continue to making your monthly payments. Please ask Debbie about summer specials regarding our summer rental BOGO.

This decision is an important one and some parents need to weigh whether their child will be continuing band or orchestra in the fall. If you choose to return your instrument and re-rent in the fall, **please** understand that your rental payments are cumulative within the contract. So, if there is a break in the contract, you must restart your contract and the monies from your previous rental contract will be lost. Your customer history will still be in our system, but you will begin the rental program again as a new renter.

If you choose to buy your instrument or continue renting, you may want to sign up your student for one of our summer music programs or workshops or private lessons. Call or see our website for more information. There are many options and lots to consider, but we are here for you. We want to make sure that you and your child's experience with our company is as easy and as enjoyable as possible. We appreciate your business and support. Have a blessed summer and we look forward to working with you and your family in the future!